



CADENCE  
INNOVA

# Innovation in Procurement

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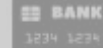


Government plays a uniquely powerful role in driving innovation

# Innovation is key to:



Saving public  
money



Spending  
public money  
more wisely



# Technology Innovation



Increase in  
Agility

Decrease in  
Costs



External  
but  
"INSOURCED"

Fixed Rate

Real time  
skills and  
knowledge  
transfer

Agile, capable, high  
quality service where  
critical knowledge remains  
in-house

## The problems:

Unpredictable  
workload

Stretched  
team

Lack of  
specialist  
knowledge



The solution:  
“PaaS”  
for  
*PAY-AS-YOU-PLAY*  
Procurement  
Support



# Innovation challenges:



Lack of engagement

Change fatigue

Fear of loss

Lack of trust

Fear of the unknown

Fear of implied criticism

# Challenges overcome



Surge capacity

£millions in contract savings

Increased knowledge

Delivering efficient, compliant value for money procurements

Improved end-user experience

Improved supplier experience





# Thanks For Listening



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