Innovation in Procurement
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Government plays a uniquely powerful role in driving innovation
Innovation is key to:

- Saving public money
- Spending public money more wisely
Technology Innovation

Increase in Agility

Decrease in Costs
“PaaS”

Procurement as a Service

External
but
“INSOURCED”

Real time
skills and
knowledge
transfer

Fixed Rate

Agile, capable, high
quality service where
critical knowledge remains
in-house
The problems:

- Unpredictable workload
- Stretched team
- Lack of specialist knowledge

The solution:

“PaaS” for PAY-AS-YOU-PLAY Procurement Support
Innovation challenges:

- Lack of engagement
- Fear of the unknown
- Fear of loss
- Lack of trust
- Fear of implied criticism
- Change fatigue
- Fear of implied criticism
Challenges overcome

- Surge capacity
- £millions in contract savings
- Improved knowledge
- Delivering efficient, compliant value for money procurements
- Improved end-user experience
- Improved supplier experience
Thanks For Listening

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